

## Brunel Oversight Board Meeting Minutes

**Purpose:** To review Brunel/Client progress agree next steps  
**Date and time:** Thursday 25 July 2019, 10:30 – 12:45  
**Location:** Brunel Offices, 101 Victoria Street, Bristol, BS1 6PU  
**Dial-in details:** Dial In: 0330 336 1949 | Participant Pin: 429632

<b>Pension Committee Representatives</b>		
Bruce Shearn	Avon	
John Chilver	Buckinghamshire	Apologies
Derek Holley	Cornwall	
Ray Bloxham	Devon	
John Beesley	Dorset	Phone
Robert Gould	EAPF	
Ray Theodoulou	Gloucestershire	Chair
Kevin Bulmer	Oxfordshire	Vice-Chair
Mark Simmonds (MSim)	Somerset	Absent
Tony Deane	Wiltshire	

<b>Member representative observers</b>		
Andy Bowman	Scheme member rep.	
Ian Brindley	Scheme member rep.	

<b>Fund Officers and Representatives</b>		
Tony Bartlett	Avon	
Julie Edwards	Buckinghamshire	
Sean Johns	Cornwall	Apologies
Mark Gayler	Devon	Apologies
Aidan Dunn	Dorset	Apologies
Craig Martin	EAPF	Apologies
Marion Maloney (MMa)	EAPF	
Mark Spilsbury	Gloucestershire	Apologies
Sean Collins	Oxfordshire	
Jenny Devine	Wiltshire	
Nick Buckland	Mercer - Client Side Executive	
Sophie McClenaghan	Mercer - Minutes	

<b>Brunel Pension Partnership Ltd</b>		
Denise Le Gal	Brunel, Chair	
Steve Tyson	Brunel Shareholder NED	
Mike Clark	NED and Chair of ARC	
Matthew Trebilcock	Brunel, CRD	Apologies
Dawn Turner	Brunel, CEO	
Mark Mansley (MM)	Brunel, CIO	
Joe Webster	Brunel, COO	
Laura Chappell	Brunel, CCRO	
Chris Crozier	Brunel, CRM	
Catherine Dix	Brunel, CRM	
Alice Spikings	Brunel, CRA	
David Anthony	Brunel, HoF & CS	

<b>Item</b>	<b>Agenda</b>	<b>Paper provided</b>	<b>Timing</b>
1	<b>Confirm agenda</b> <b>Requests for Urgent or items for Information</b> <b>Any new declarations of conflicts of interest</b>	Agenda Verbal C of Interest	10.30 – 10.35 5 mins
	Apologies were received from John Chilver and Matthew Trebilcock. The Board welcomed Bruce Shearn.  <u>Conflicts of Interest</u> <ul style="list-style-type: none"> <li>No new conflicts were raised.</li> </ul>		
2	<b>Review 30 April BOB minutes</b>	Minutes	10.35 – 10.45 10 mins
	The April minutes were agreed and confirmed as final.		
3	<b>CEO appointment process</b> DLG to clarify the recruitment process.	Paper	10.45 – 11.00 15 mins
	DLG provided an update on the CEO recruitment process. The process will be similar to that used to appoint the recent NED but will also include RT (or a nominated deputy) and Brunel employees at an early stage. The Brunel Board is proposing to go to market early next week, with an application deadline of 9 September.  The recruitment process will be as follows <ol style="list-style-type: none"> <li>Initial application screen.</li> <li>Kevin Jones, DLG, Vicky Chessell will meet all suitable candidates to determine a longlist.</li> <li>The NEDs will be consulted before creating shortlist.</li> <li>The shortlist will include 4-6 candidates.</li> </ol>		

5. Formal first panel consisting of DLG, PwC, NED (ST) and RT.
6. 30 minutes to write an answer to a question.
7. 2nd formal panel consisting of RT, MM, JW where the candidate will present their strategy response.

DLG has spoken with all shareholders and BOB representatives. The Board recognise that the current salary cap will restrict CEO recruitment for the skillset required. A change in the salary cap would be a Special Reserve Matter and therefore would require 100% shareholder approval.

The Board is proposing an increase in the total compensation package cap, in addition the Board will introduce a DC scheme for the higher salary rather than eligibility to the LGPS.

AB asked why increase is necessary given the local authority background of the business. DLG responded that Brunel was very lucky in recruiting DT. Although BPP has a local authority background, it is FCA regulated and the CEO is taking on significant risk. It was asked if this will result in increased salaries of the other executive positions. DLG assured the BOB that the existing executive's remuneration would not change but this change in cap would future proof the business should it be required to recruit for these roles in the future. IB noted that this is what happened in the private listed space, companies pushed up pay when trying to be top quartile payer. He noted the other Pools are not directly comparable to Brunel. ST noted that even if the higher cap was approved, Brunel would be a bottom payer when compared to each of the below benchmarks ;

1. Pools
2. Asset management industry
3. Senior local government positions

It was noted that Brunel does not pay bonuses whereas other pools do. The benchmark exercise was undertaken by an external company, but for the pools publicly disclosed data was used.

LC noted that City salaries reflect the risk and scale of a potential fine, i.e. the risk that there is a significant and material breach of FCA roles. JW added that another risk is that the new CEO doesn't have sufficient experience to lead the company.

DH would prefer to test the water at a lower salary cap before an increase. He noted the short timeline but acknowledged that LC was a suitable interim appointment. DH was also concerned that tier 2 employees will look at the change in CEO pay and also expects a pay increase.

KB noted that this salary increase was being recommended by the NEDs. He felt it was of utmost importance that the right person is in place as soon as possible. **KB noted he would like to see that final candidate meets shareholders ahead of appointment, potentially a lunch, to provide the chance to raise any concerns. DLG agreed this would be possible.**

Brunel



	Presentation from Laura Chappell on Brunel's Control Environment and regulatory oversight.		11.20 20 mins
	<p>LC spoke to a presentation and provided a view of what requirements the FCA place on Brunel as a regulated business. LC summarised the types of processes Brunel have in place to ensure FCA compliance.</p> <p>Brunel is open and transparent with the FCA and its underlying clients. Within the FCA handbook customers are assumed to be individual therefore Brunel is asking for more clarity on the pooling of customers.</p> <p>Brunel can only provide services to professional clients, not retail investors, and therefore will be required to annually review Funds' knowledge for Brunel to continue to classify each Fund as a professional investor.</p> <p>Brunel has Directors insurance (professional indemnity) though this does not cover illegality and potentially would not cover an FCA breach.</p> <p><b>SM to share the slides presented by LC.</b></p>		SM
5	<p><b>Client assurance framework</b></p> <p>Review and feedback of the Clients assurance framework including Manager Access Policy.</p>	Paper	11.20 – 11.45 25 mins
	Due to time, SC asked for questions. <b>RB noted there was no inclusion on climate change in the Oversight paper and requested this is included. SC agreed this could be included.</b>		CG
6	<p><b>ARC update</b></p> <p>To note - A semi-annual update from Mike Clark, NED and Chair of the Audit and Risk Committee (ARC) including the outcomes of the recent internal audit.</p>	Paper	11.45 – 12.00 15 mins
	Due to time, MC asked for questions. No questions were received.		
7	<p><b>Brunel Business Report</b></p> <p>To note - A standing item update from Brunel on its business activities.</p>	Paper Brunel	12.00 – 12.15 15 mins
	<b>Brunel has revised its divestment query response letter given questions that have come in. The letter has been shared with CG and Brunel will share with the oversight board,</b>		Brunel

DH raised some queries

- P5: will the split of the UK and International property funds reduce fee savings? MM confirmed that Brunel do not expect there to be a material impact on savings.
- P5: has the Wiltshire AMC/TER issue now been resolved? MM confirmed that it has and all funds are now represented on the same basis. The only changes to the business case going will be to reflect actual transitions.
- P14: has budget ownership now be delegated to budget holders? Yes ownership has now shifted to Directorate held.
- P26: DH asked Brunel to expand on the on boarding risk of the property portfolios and why on boarding is taking so long. MM confirmed Brunel is asking funds to get data loaded so Brunel can begin management and realise the fee savings.
- P28: client allocations to DGF has fallen, will this result in fall in fee savings? Brunel does not expect the fee saving impact to be material. DH asked why has the appetite declined. MM noted that some clients have made strategic decisions away from DGF and some clients have felt that the Brunel product does not fit their specific need.

RT then provided some questions

- RT asked for more clarity on the timing adjustments on P16. Shareholders approved budget for additional investment support, but some of the work shifted into the next year. RT noted the high use of consultants and asked if there is a policy on the use of them. Brunel set a budget and determines how long the resource will be required. If short term, then consultants will be brought in to provide specialist roles in the short term.
- RT asked if the budget is being managed in line with expectations. JW noted that during the development phase, there are a lot of moving parts but Brunel is pleased that so far the process has been within tolerance of expectations.
- Transition costs remain a large risk but Brunel are doing everything it can to minimise transition costs. As more transitions are completed, the risk reduces. Transitions are due to take place till 2021 but by mid 2020, two significant transitions will have been completed (Emerging Markets and Global High Alpha) which will account for a significant proportion of the transition costs. Emerging Markets is likely to be the most expensive transition in basis point terms.
- RT asked if ESG will impact investment returns. MM responded that Brunel has done a lot of work to integrate RI and believe that reducing ESG risk will not affect returns and should have a positive impact. The Brunel Climate change policy will be provided in the autumn.
- The ESG table on the Oversight board report shows a combination of ESG rating and size. The score is how good a company is and the net attribution (i.e. the rating scaled by the position size) determines the order of the table. CC noted the June quarterly report is due out in August.

8	<p><b>Shareholder NED update</b></p> <p>To note - A standing item update on the activities and perspective on the Partnership and its activities.</p>	<p>Paper ST</p>	<p>12.15 – 12.30 15 mins</p>
	<p>Due to time, ST asked for questions.</p> <p>It was asked how Brunel judges investment managers on future investment performance. MM explained that Brunel aim to look at forward looking indicators i.e. how do managers generate ideas, how managers learn from mistakes, how do managers integrate risk, culture etc.</p> <p>TD expressed concerns around PwC’s involvement and questioned whether the statement that the culture DT created is preserved should be included. DLG noted that the continuation of culture is important to existing employees for continuity. DLG confirmed the firm and its culture will continue to evolve.</p>		
9	<p><b>Any other Urgent or items for Information</b></p> <p><b>Future meeting dates</b></p> <ul style="list-style-type: none"> <li>• 26th September</li> <li>• 5th November to 21st November</li> </ul>	<p>Chair</p>	<p>12.30 – 12.45 15 mins</p>
	<p>The 5<sup>th</sup> November meeting has now been moved to 21<sup>st</sup> November. RT thanked DT in advance for all the work she has done at Brunel.</p>		
10	<p><b>Meeting close</b></p>	<p>Chair</p>	<p>13.00</p>